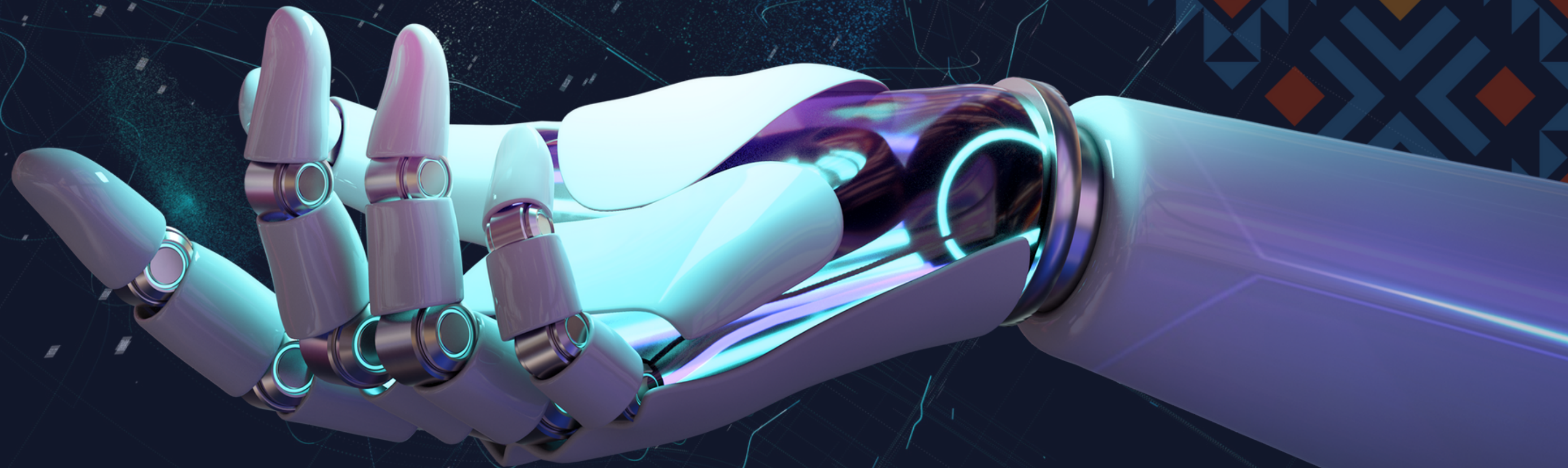




# TRIBAL GRANT WRITING

The Future of Grant Writing in Indian Country



# INTRODUCTION

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## **Tribal Grant Writing**

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# WHAT WE WILL COVER TODAY

In part one, we will cover:

- Understanding Grants
- Funding landscape
- Types of grants
- Funding opportunities

# OPENING THOUGHTS

**The world is changing.** For many tribal nations, this is a return to our traditional ways.



## HELPFUL STATISTICS

- 86,000 grantmaking entities
- 900 federal grant programs (via 26 federal agencies)
- 47% of government grants are state
- 40% of government grants are federal
- \$105 billion in foundation giving (2022)



## WHAT IS A GRANT?

"A grant is funding given to support projects or ideas that make positive changes in the world."



## TRIBAL LANDSCAPE

- Legacy approach (i.e., BIA, IHS, and HUD)
- Less than 1% of foundation giving to tribal nations
- 21% federal success rate
- 1-6 months for most awards



# TYPES OF GRANTS

- Federal Grants
- State Grants
- Foundation Grants
- Corporate Grants
- Non-profit Grants





# TYPES OF GRANTS

- Research Grants
- Program-Specific Grants
- Capacity Grants
- Operating Grants
- Seed Grants (for start-ups)
- Capital Grants (i.e., construction)



# COMMON GRANT APPLICATIONS

- Abstract
- Project Narrative
- Budget/Budget Narrative
- Attachments (i.e., tribal resolution, tax documents, etc.)



## THINGS YOU DIDN'T KNOW

- Data is key, but **story-telling** is more important
- Language & culture is a **strength**
- Most grants support technology
- **Anyone** can write a grant



## WHERE TO FIND GRANTS

- Grants.gov (most common)
- Grants Station
- Grants Watch
- Instrumentl



# ALTERNATIVE FUNDING METHODS

- Indirect Cost Negotiations
- Section 105(l) leases
- Third-party revenue
- Tax compacts

We can help with these!



# NEW CONSIDERATIONS

- 5G Connectivity
- Energy Development
- Artificial Intelligence (AI)
- Cybersecurity
- Advanced Manufacturing
- Super AI



# FUNDING OPPORTUNITIES



# FOUNDATION OPPORTUNITIES

Yield Giving Open Call

Amount: \$1,000,000 (one-time)

NDN Collective (Radical Imagination)

Amount: Up to \$100,000

Oak Foundation

Amount: Up to \$10,000,000





# FOUNDATION OPPORTUNITIES

OTF's Internet Freedom Fund Grant  
Amount: \$900,000 (typically \$200,000)

CTIA Wireless Foundation  
Amount: Up to \$100,000

Gadfly Project: Cyber Preparedness  
Amount: Up to \$100,000 (in-kind)



# RESEARCH OPPORTUNITIES

Forward-Looking Experimentation (FLEX)

Amount: \$500,000 (base-option)

Augmented Intelligence in Medicine and Healthcare Initiative (AIM-HI) - Kaiser Permanente

Amount: Up to \$750,000

Environmental Justice Data Fund

Up to \$500,000



# ENERGY OPPORTUNITIES

Clean Energy Technology Deployment on Tribal Lands  
Amount: Up to \$5,000,000

Energy Efficiency and Conservation Block Grant  
Amount: Varies

Strategies to Increase Hydropower Flexibility  
Amount: Up to \$4,000,000



# ENERGY OPPORTUNITIES

Buildings Energy Efficiency Frontiers; Innovation Technologies (BENEFIT)

Amount: Up to \$30,000,000

Community Energy Innovation Prize

Amount: \$1,500,000

Critical Materials Accelerator

Amount: Up to \$10,000,000



# OTHER OPPORTUNITIES

**CESER - Advanced Cybersecurity Technology (ACT)**

**Amount: Up to \$2,000,000**

**Tribal Broadband Connectivity Program**

**Amount: Up to \$50,000,000**

**Emergency Drought Relief for Tribes**

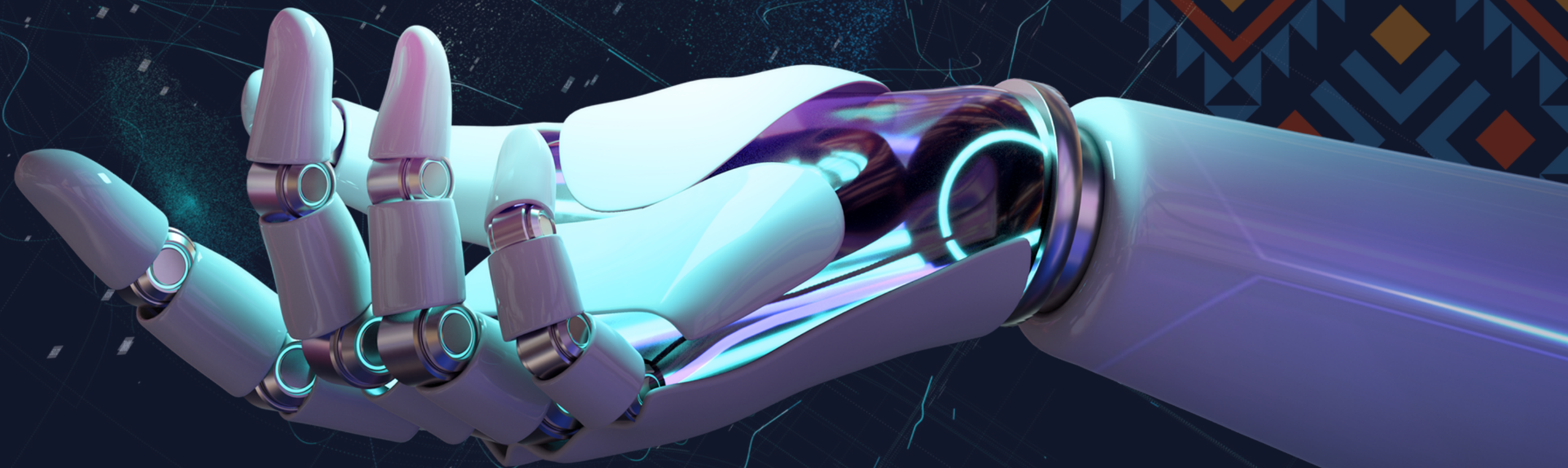
**Amount: \$500,000**

Microsoft Partner



# Q and A

ASK AWAY!



**THANK YOU!**

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